



INVESTORS ALLIANCE, INC.

www.investorsallianceinc.com

COMPANY PROFILE

REAL ESTATE BROKERAGE

Investors Alliance, Inc. is a full service commercial real estate company providing income property brokerage, leasing and asset disposition services, site and facilities selection, marketing of developed and undeveloped land, and consulting services. Diana G. Zuniga founded Investors Alliance, Inc. in 1996. Ms. Zuniga, who is President, manages and operates all aspects of the firm which is certified as a Historically Underutilized Business by the State of Texas.

Diana G. Zuniga, CCIM, is well known and respected for her long-time commercial real estate experience in Central Texas. She is joined under the Investors Alliance banner by four licensed real estate brokers/agents with a combined experience of over 50 years in the real estate business.

Governmental certifications which have been awarded to Ms. Zuniga's firms include WBE (Woman-Owned Enterprise) from the City of Austin, DBE (Disadvantaged Business Enterprise) from the Texas Department of Transportation, HUB (Historically Underutilized Business) from the State of Texas, and MWOB (Minority-Woman Owned Business) from the FDIC.

Investors Alliance, Inc. strives for the highest quality professional service, integrity in its dealings and the financial success of its clients and team members. Further information on Investors Alliance and its team may be found at www.investorsallianceinc.com.

COMPANY SERVICES

- ◆ Multi-family marketing and buyer representation
- ◆ Asset disposition for financial institutions
- ◆ Office building marketing and buyer/tenant representation
- ◆ Retail center sales, leasing and tenant representation
- ◆ Site identification and acquisition
- ◆ Marketing of raw land
- ◆ Financial analysis and consultation
- ◆ Coordination and supervision of sealed bid sales
- ◆ Brokers opinion of value letters
- ◆ Expert witness testimony

ASSET DISPOSITION EXPERIENCE

Over the past several years, Investors Alliance, Inc. has represented a variety of clients, including institutional investors such as Fannie Mae, Ocwen Federal Bank and the FDIC, private placement syndicators and high net worth individuals from throughout the United States in the disposition and acquisition of real estate assets. In the past five years, Investors Alliance has sold over \$120,000,000 of investment property.

Notably during her career, Ms. Zuniga has sold nearly 7,200 multi-family units in over 75 transactions for financial institutions alone. Governmental entities for whom she has performed disposition services include International Bank of Commerce, Bluebonnet Savings, FFB Realty, Sunbelt Savings, AMRESKO Management, and First State Bank. Attached is a list of multi-family properties which have been sold by Investors Alliance, Inc.

AFFILIATED MEMBERSHIPS

The company and/or its principals are involved as members of the following organizations:

- ◆ Austin Area Research Organization
- ◆ Austin Board of Realtors
- ◆ Austin Commercial Real Estate Society, President 1996
- ◆ Commercial Investment Real Estate Institute, Central Texas Chapter
- ◆ Downtown Austin Alliance
- ◆ Greater Austin Chamber of Commerce – Exec. Committee and Board Member 2005
- ◆ Greater Austin Hispanic Chamber of Commerce
- ◆ National Multi Housing Council
- ◆ Real Estate Council of Austin – President 2004
- ◆ Real Estate Council of Austin – Member Board of Directors 1993- Present;
Executive Committee member 1994 - Present
- ◆ Urban Land Institute
- ◆ Vision 2010
- ◆ West End Alliance
- ◆ Who's Who Worldwide, Member
- ◆ Wilbarger Creek MUD #1, Board Member
- ◆ Zachary Scott Theatre, Board Member

Investors Alliance, Inc. is committed to providing personal service to each client, and achieving the client's desired results by responding quickly to the ever changing trends occurring in the market, and aggressively pursuing each opportunity.

REFERENCES

During Ms. Zuniga's 20+ years in the commercial real estate industry, she has been an active and recognized broker in the multi-family marketplace. She has developed relationships with numerous institutional clients, real estate investment trusts, and individual investors. The following persons, who have either been represented by Ms. Zuniga or worked with her in a sales capacity, may be contacted as a reference.

Steve Bush
Federal National Mortgage
13455 Noel Rd., Suite 600
Dallas, TX 75240
(972) 773-4663

William Stolberg
Ocwen Federal Bank
P.O. Box 24737
West Palm Beach, FL 33416-4737
(561) 682-8275

Steve Klein
Bridge Partners
2950 Buskirk Ave., Suite 312
Walnut Creek, CA 94596-2079
(925) 256-9448

Andrew Schor
Alliance Holdings
221 N. La Salle St., 37th Floor
Chicago, IL 60601
(312) 332-8000

Bob Barnes
IBC First Equity
9606 N. Mopac, Ste. 100
Austin, TX 78759
(512) 346-8892

Maxwell Drever
Drever Partners
2900 Paradise Drive
Tiburon, CA 94920
(415) 789-1773

Angelique Goodnough
Greystar Multi-Family Services
812 San Antonio, Suite 200
Austin, TX 78701
(512) 236-3120

Gary Farmer
Heritage Title Company
98 San Jacinto Blvd., Suite 400
Austin, Tx 78701
(512) 320-5000

Mark Bailey
Adamo Investment Group
11980 Woodside Ave., Suite 5
Lakeside, Ca 92040
(619) 561-7089

Claudia Crocker
Attorney at Law
2301 Capital of Tx Hwy S., #J102
Austin, Tx 78746
(512) 327-4222



INVESTORS ALLIANCE, INC.

DIANA G. ZUNIGA, CCIM



Diana G. Zuniga founded Investors Alliance, Inc., a commercial real estate firm which specializes in the sale of investment property in 1996. Ms. Zuniga, who is President, manages and operates all aspects of the firm which is certified as a Historically Underutilized Business by the State of Texas.

Ms. Zuniga is recognized in the real estate industry for her experience and knowledge in the sale of apartments in the Central Texas area. She has sold over \$200,000,000 in investment real estate since 1990 representing a variety of clients, including institutional investors, private placement syndicators and high net worth individuals from throughout the United States. Ms. Zuniga is also a managing partner of several real estate investment partnerships, and oversees the management of various real estate assets including multi-family, office/warehouse and residential properties in the Austin, Texas area. Prior to forming Investors Alliance, Ms. Zuniga founded and was President of Republic Commercial Properties, Inc.

Ms. Zuniga is immediate past President and a Board and Executive Committee Member of the Real Estate Council of Austin, on the Executive Committee and Board of the Greater Austin Chamber of Commerce, a member of the National Multi Housing Council, Who's Who Worldwide, Austin Area Research Organization, Vision 2010, a board member of the Wilbarger Creek Municipal Utility District #1, past President of the Austin Commercial Real Estate Society, and a member of the Board of Zachary Scott Theatre.

Ms. Zuniga has received numerous awards including CoStar's Top Ten Power Broker for 2003 and 2004, and Top Ten Commercial Broker for 2004, Texas Monthly's 2005 Super Agent Award, and was a finalist for 2004 Profiles in Power awarded by the Austin Business Journal.

Ms. Zuniga is a graduate of the University of Texas at Austin with a Bachelor of Science Degree in Education. Since her graduation, she has completed numerous courses in Real Estate Finance and Syndication and has been designated a Certified Commercial Investment Member of the Commercial-Investment Real Estate Institute.

During her free time, she enjoys traveling, boating and all forms of cultural entertainment.